

Question

How to handle, to lead an interview with a professional?

Objective

Be able to discuss freely in a directed way.

Activities

There were different steps to my first interview.

I first made some researches on how journalists handle interviews. Thanks to some articles like <http://www.columbia.edu/itc/journalism/isaacs/edit/MencherIntv1.html>, I made myself more confident on this activity.

On parallel, I managed to have my first interviews. Thanks to a work on my communication, the way I'm taking contact, I succeed in making my contacts agreed to do the interview.

I handle my first two interviews, with a Supply manager and a Chief Compliance Officer Headquarters. I have my third one tonight with a Lean Manager.

Evaluation

I have the sensation that I really managed to build a process that can allow me to feel good. I was wondering to myself how my first interview will be. I was confident in myself, in my abilities to handle it, but I really wanted it to be more like a discussion, that's why the second part of the exchange was the most exciting part. Will I manage to keep the interest of my interlocutor?

Yes I did. And it find myself more comfortable in the second interview. Experience... Such a plus value. The persons I met were really pleased to share their experiences and to know more about me.

I'm looking forward to tonight exchange to see how this new interview will be!!

Conclusion

I was surprised to see the difference between people reactions to interview demand. Some just never answer or in a way that can discourage people, and the others who directly feel interested and involved in this project. Those latters welcomed my initiative so warmly, and really enjoyed to discuss on their job and life. They also offered me their help in my work prospection, even if they knew me only through internet since few days. It's really pleasant and motivating to talk with such people who really encourage your personal achievement through your professional activity.